



2801 Marshall Court
Madison, WI 53705-2295 USA

CHINA'S BOOM:

Implications for Investment
& Trade in Forest Products
and Forestry



January 18-20, 2006

Westin Bayshore Resort & Marina

Vancouver, BC, Canada

CHINA'S BOOM: Implications for Investment & Trade in Forest Products and Forestry

CHINA'S BOOM:



The conference is sponsored by the Forest Products Society (FPS); the Center for International Trade in Forest Products (CINTRAFOR); CIBC World Markets, Inc.; Forintek Canada Corporation; Paperloop/RISI; and the USDA Forest Service Forest Products Laboratory (FPL).

January 18-20, 2006

**Westin Bayshore Resort & Marina
Vancouver, BC, Canada**

BENEFITS FOR ATTENDEES

Participation in this conference will enable attendees to:

- Receive detailed information on the current state of China's markets for forest products and who is supplying those markets.
- Gain a better understanding of the limitations and opportunities for expanded forest products production in China given current and anticipated investments in plantations within China, Chinese investments in Russia's Siberian forests, and Chinese investments elsewhere.
- Develop the best forecasts and understanding of where China's markets for forest products are heading, and analyze the role of imports in supplying Chinese markets.
- Evaluate China's potential as a competitor (exporter) in global forest products markets.

WHO SHOULD ATTEND

This conference will be of direct benefit to:

- Primary and secondary wood products producers and suppliers in North America, Europe, Asia-Pacific, and Latin America
- Importers and exporters of wood products
- Investors, economic development personnel, and consultants interested in wood products
- Policy makers concerned with global trade
- Researchers and educators interested in the global trade of forest products

CONFERENCE PLANNING COMMITTEE

Conference Co-Chairs

Bernard E. Fuller, Vice President - Wood Products, Paperloop/RISI, Bedford, MA, USA

Ivan Eastin, Professor and Director, Center for International Trade in Forest Products (CINTRAFOR), Seattle, WA, USA

Christopher Gaston, National Group Leader, Markets & Economics, Forintek Canada Corporation, Vancouver, BC, Canada

Planning Committee Members

Kevin Binam, Director, Economic Services, Western Wood Products Association, Portland, OR, USA

Arthur B. Brauner, Executive Vice President, Forest Products Society, Madison, WI, USA

Ian de la Roche, President/CEO, Forintek Canada Corporation, Vancouver, BC, Canada

Edward G. Elias, Director, International Market Division, APA – The Engineered Wood Association, Tacoma, WA, USA

Peter J. Ince, Research Forester, USDA Forest Service, Forest Products Lab, Madison, WI, USA

Thomas E. McLain, Professor/Department Head, Wood Science & Engineering, Oregon State University, Corvallis, OR, USA

Don G. Roberts, Managing Director, CIBC World Markets, Inc., Ottawa, ON, Canada

Howard N. Rosen, Staff Specialist, USDA Forest Service, Washington, DC, USA

Albert T. Schuler, Research Economist, USDA Forest Service, Northeastern Forest Experiment Station, Princeton, WV, USA

W. Ramsay Smith, Global Research Manager, Arch Wood Protection, Conley, GA, USA

ABOUT THE SPONSORS



The Forest Products Society is an International non-profit educational association founded in 1947. The Society's mission is to foster innovation and research in the environmentally sound processing and use of wood and fiber resources by disseminating information and providing forums for networking and the exchange of knowledge. For information on membership, contact: Forest Products Society, 2801 Marshall Court, Madison, WI 53705-2295 USA, Phone: 608-231-1361, Fax: 608-231-2152, membership@forestprod.org, <http://www.forestprod.org>.



The Center for International Trade in Forest Products, CINTRAFOR, is one of three applied research centers within the University of Washington's College of Forest Resources. CINTRAFOR helps forest products exports by: 1) Collecting and distributing information on rapidly changing foreign markets, including consumption trends, distribution channels, trading systems, codes/standards and the regulatory environment; 2) Applying research findings to technical, environmental, economic, social and resource management problems that impede exports of specific products; and 3) Training forest product professionals by providing funding for graduate level research on the international trade in forest products.



CIBC World Markets is the wholesale banking arm of CIBC, providing a range of integrated credit and capital markets products, investment banking, and merchant banking to clients in key financial markets in North America and around the world. Our capabilities in Asia include offices in Beijing, Hong Kong, Tokyo and Singapore and are further enhanced through our strategic alliance with the Balloch Group in servicing the Chinese market. CIBC World Markets has dedicated investment banking professionals focused on the Paper & Forest Products sector in North America, London and Hong Kong, while our paper and forest equity research team has been consistently top ranked by Canadian institutional investor surveys.



Forintek Canada Corporation is Canada's national wood products research institute. Its role is to support the forest products industry in optimizing manufacturing processes, extracting higher value products from the available resource and meeting customer's expectations of performance, durability and affordability. Forintek's vision is to be a world-class research organization committed to the ongoing prosperity of the Canadian wood products sector. To meet this vision, the mission of Forintek is to be the leading force in the technological advancement of the Canadian wood products industry, through the creation and application of innovative concepts, processes, products and education.



Established in 1985, **RISI** is globally recognized as the premier source for independent economic analysis for the international forest products industry. In 2000 RISI was purchased by Paperloop, an information provider to paper, forest, converting, and allied industries, whose portfolio also includes the Pulp & Paper family of magazines and newsletters, and many respected on-line information delivery tools. RISI's monthly and quarterly publications and special studies provide detailed forecasts for lumber, OSB, plywood, particleboard, MDF, LVL, and wood I-joint markets. RISI principals consult widely through member outlook presentations, RISI and Paperloop conferences, and outside speaking engagements.



The USDA Forest Service, Forest Products Laboratory (FPL) is a federal research laboratory whose mission is to promote healthy forests and forest-based economies through the efficient, sustainable use of wood resources and to improve the use of wood through science and technology, thereby contributing to the conservation and management of the forest resource. More than 250 scientists and support staff conduct research on diverse aspects of wood use. An interdisciplinary team of FPL researchers and cooperators are actively engaged in research on a wide range of wood products and processes.

CHINA'S PHENOMENAL GROWTH RATE and its rapidly rising investments in forestry and forest products have substantial global implications for North America and other major global players in the forest products arena. This important conference will bring together forest products manufacturers and suppliers, and consultants, investors, economic development personnel, policy makers, educators, and researchers to discuss the latest information on China's emerging role in global forest products trade. The conference will feature technical and poster presentations, discussions, and tabletop exhibits on topics such as:

- Understanding China and Chinese Business Conditions
- China's Wood Products Consumption: Current and Future
- Meeting China's Fiber Demand: Who Will Supply the World's Largest Forest Products Consumer (and perhaps Producer)?
- China's Competitive Structure
- Opportunities in China's Forest Products Markets
- Threats to Non-Chinese Wood Products Producers

The conference is sponsored by the Forest Products Society (FPS); the Center for International Trade in Forest Products (CINTRAFOR); CIBC World Markets, Inc.; Forintek Canada Corporation; Paperloop/RISI; and the USDA Forest Service Forest Products Laboratory (FPL).

PROGRAM OUTLINE

WEDNESDAY, JANUARY 18, 2006

8:30 am – 8:45 am

Official Welcome

Moderator: Ian de la Roche, President & CEO, Forintek Canada Corp, Vancouver, BC, Canada

Opening Address by Honorary Conference Co-Chairs

8:45 am – 9:45 am

China's Global Role in Forest Products Markets

Mme. Jiang Zehui, Professor of Wood Science and President of the Chinese Academy of Forestry, Beijing, China

James A. (Jim) Shepherd, President and CEO, Canfor Corporation, Vancouver, BC, Canada



Jim Shepherd was named the President and Chief Executive Officer of Canfor Corporation in 2004 following Canfor's acquisition of Slocan Forest Products Ltd. At the time of the acquisition he was President and Chief Executive Officer of Slocan and prior to his appointment as CEO of Slocan he was President and Chief Operating Officer of Crestbrook Forest Industries Ltd. and President of Finlay Forest Industries Limited. Mr. Shepherd is a Management member of Canfor Corporation's Board of Directors. He received his Mechanical Engineering degree from Queen's University in Kingston, Ontario, Canada.

range of products, and TIMWOOD AB is currently working with several of the largest wood products companies in North America, Europe, and the Southern Hemisphere. TIMWOOD AB established a branch office in Seattle, WA, USA in 1995. Mr. Sandberg holds BA and MBA degrees from the University of Linköping. In 1996 he was elected a member of the Royal Swedish Academy of Forest and Agriculture.

10:15 – 10:45 am

Coffee Break

10:45 – 11:15 am

Doing Business in China

Ambassador Howard Balloch, President and Founding Partner, The Balloch Group, Beijing, China



Howard Balloch, Founder and President of The Balloch Group, served for more than five years as Canada's Ambassador to China at the conclusion of his 25-year governmental career. As Ambassador, he oversaw great expansion in bilateral relationships between Canada and China. He was instrumental in establishing and managing a series of initiatives to improve Canada's profile in China, including three Prime Ministerial and "Team Canada" delegations. Prior to his appointment as Ambassador, he served as Deputy Secretary to the Cabinet for National Unity up through the 1995 Quebec Referendum, as Assistant Deputy Minister for Asia and the Prime Minister's Personal representative to APEC, as Head of the Policy Planning Staff during both the Gulf War and the dissolution of the Soviet Union, and as Director of North Asia during the late 1980s. He is currently

Session I: Understanding China and Chinese Business Conditions

9:45 – 10:15 am

China: Global Threat/Opportunity in Wood Products

Lars-Göran Sandberg, Chairman, TIMWOOD AB, Stockholm, Sweden



Lars-Göran Sandberg is the founder of TIMWOOD AB. He has been President and Chief Executive Officer of TIMWOOD since June of 2001 and is currently Chairman of the Board. TIMWOOD AB has established itself over the past 20+ years as one of the leading consulting companies in the world focusing on the wood products industry. During his years as President and CEO of TIMWOOD AB Mr. Sandberg has participated in numerous consulting projects throughout the world involving a wide



Professor Jiang Zehui has had a distinguished career at all levels of wood science. She has been engaged for many years in forestry education and scientific research and management, especially in teaching and research in forest utilization and wood anatomy. She has been awarded 10 state and provincial prizes for scientific and technological advances. Presently she directs 15 master's students and 5 doctoral students. As the President of the Chinese Academy of Forestry, she established the International Network for Bamboo and Rattan (INBAR), the first international inter-governmental organization to be established in Beijing, China, and was elected Co-chair of the first Board of Trustees. Mme. Zehui has generated significant funding for research within the Chinese Academy of Forestry (with an academic and technical staff of 1,700), as well as for numerous universities.

President of the Canada-China Business Council. He serves on a number of corporate boards and is Adjunct Professor of International Business at the University of British Columbia. He received his BA and MA from McGill University, and continued his graduate studies at University of Toronto and at the Fondation Nationale de Sciences Politiques in Paris.

11:15 – 11:45 am

China's Needs and Goals – Political and Economic Issues



Pittman B. Potter, Professor of Law and Director, Institute of Asian Research, University of British Columbia, Vancouver, BC, Canada. Pittman B. Potter is Director of the Institute of Asian Research at the University of British Columbia. He is also Professor of Law and Director of Chinese Legal Studies at UBC's Faculty of Law. Professor Potter received his BA in Chinese Studies (History) from George Washington University in 1978. He received his MA (1980) and Ph.D. (with distinction, 1986) in Political Science, as well as his law degree (JD, 1985) from the University of Washington. Prior to taking his appointment with the UBC Law Faculty, Dr. Potter practiced law full-time during 1985-1990, including a three-year posting in Beijing. Dr. Potter's teaching and research are focused on PRC and Taiwan law and policy in the areas of foreign trade and investment, dispute resolution, intellectual property, contracts, business regulation, and human rights. In addition to his academic activities, Professor Potter is involved in arbitration work, and continues to advise governments and private companies on Chinese affairs. He is a member of the Board of Directors of the Canada China Business Council and the Board of Trustees of the British Columbia International Commercial Arbitration Centre.

11:45 am – 12:00 noon

Questions, Answers, and Discussion

12:00 noon – 1:30 pm

Luncheon and Luncheon Speaker

Why China is Poised to Streak Ahead of the West



Frank Ogden, Futurist, Vancouver, BC, Canada
Alvin Toffler coined the phrase "electronic cottage" in the 80's. Futurist Frank Ogden carried the concept further. Known as "Dr. Tomorrow,"®

Ogden monitors global events via satellite and modem from his electronic houseboat in Vancouver, BC's harbour. His company, 21st Century Media Communications tracks over 200 satellite channels and over 5000 of the world's leading databases for clients who seek up-to-date information on global developments and trends. His best seller, *The Last Book You'll Ever Read* is available in both Gutenberg and computer-disk format. Another work, *Navigating in Cyberspace*, comes complete with a CD-ROM inside the back cover. Frank Ogden is also the author of the newest "QuBooks", literally a book-of-the-month club, focusing on such topics as *Beyond Society*, *Beyond Work*, *Beyond Body*, *Beyond Technology*, and *Beyond Education*. These books are available at the rate of one-a-month to allow readers to more readily adapt to the fast flow of today's futuristic, technological, communication, learning, and social changes. He is a founding member of the World Future Society in Canada. Frank Ogden has been profiled on numerous television and radio stations and in newspapers and magazines around the globe, including: CNN's *Futurewatch*; PBS Television's *New Tech Times in the USA*; CBC's National TV show *Profiles*, with host Peter Gzowski; the Christian Science Monitor TV show *World Monitor*; Australia's TV 7 show *Eleven AM*; and CTV's *Canada AM*. Interview articles have appeared in *Forbes ASAP*, *Leaders*; *Cryptych*; *Maclean's*; *Easy Living*; *Influence*; *The LA Times*; *Ottawa Citizen*; *The Globe and Mail*; *The Washington Post*; and *BC Discovery*.

Session II: China's Wood Products Consumption – Current and Future

Moderator: Bernard E. Fuller, Vice President - Wood Products, Paperloop/RISI, Bedford, MA, USA

1:30 pm – 2:00 pm

Opportunities and Constraints for Wood Building Materials: The Challenge of China

Rose Braden, Research Consultant, Center for International Trade in Forest Products (CIN-TRAFOR), Seattle, WA, USA

2:00 pm – 2:30 pm

Furniture Use of Wood Products in China: Current Patterns and Expected Changes

Meiqi Xu, Professor, Shanghai Furniture Research Institute, Shanghai, China, and **Jeffery X. Cao**, Research Assistant, Center for International Trade in Forest Products (CIN-TRAFOR), Seattle, WA, USA

2:30 pm – 3:00 pm

China's Role in the Changing Global Particleboard and MDF Market

Christopher J. Fennell, President, Fennell & Associates LLC, Arlington, VA, USA

3:00 – 3:30 pm

Refreshment Break

3:30 – 4:00 pm

China's Wood Products Markets: Past and Future Trends in Exports and Imports

Daowei Zhang, Professor, Forest Economics and Policy, School of Forestry and Wildlife Sciences, Auburn University, Auburn, AL, USA

4:00 pm – 4:30 pm

China's Domestic Consumption and Exports of Wood Products: An Overview

Bernard E. Fuller, Vice President - Wood Products, Paperloop/RISI, Bedford, MA, USA

4:30 pm – 5:00 pm

Questions, Answers, and Discussion

WEDNESDAY EVENING RECEPTION

On Wednesday evening, January 18, an informal reception will be held featuring complimentary hors d'oeuvres and beverages from a cash bar. The reception will offer attendees an opportunity to browse through a number of tabletop displays and Technical Forum (poster) presentations on various aspects of China's emerging role in global forest products trade.

Tabletop display spaces are still available. The cost of a tabletop display is \$575 US (\$715 CDN). If you would like to reserve tabletop display space, please fill out and return the enclosed registration form.

Technical Forum (poster) presentation spaces are still available. The

Technical Forum will consist of poster presentations by individuals who are stationed at a booth space similar to a typical exhibit booth. Each space contains a draped table and a 4- by 8-foot posterboard on which an abstract, key points, conclusions, charts, and diagrams are posted. If you believe you have technical materials suitable for a poster presentation (no commercial materials accepted), please contact the Forest Products Society at 608-231-1361, ext. 208 or conferences@forestprod.org. You may also submit your request for a poster presentation on line at <http://www.forestprod.org/international-trade06posterform.html>.

THURSDAY, JANUARY 19, 2006

Session III: Meeting China's Fiber Demand: Who Will Supply the World's Largest Wood Products Consumer?

Moderator: Peter J. Ince, Research Forester, USDA Forest Service, Forest Products Lab, Madison, WI, USA

8:00 am – 8:30 am

Overview of China's Fiber Supply: The Recent Past; Current and Future Trends

Andy White, Senior Director of Policy and Market Analysis, Forest-Trends, Washington, DC, USA

8:30 am – 9:00 am

China's Plantation Program: Will It Be Able to Supply the Growing Needs of Both Wood Products and Pulp & Paper Producers?

S.Y. Tony Zhang, Senior Scientist and Group Leader, Forintek Canada Corporation, Sainte-Foy, QC, Canada

9:00 am – 9:30 am

Log Imports: A Long-Term Solution to Meeting China's Fiber Needs?

Sten Nilsson, Deputy Director, International Institute for Applied Systems Analysis (IIASA), Laxenburg, Austria

9:30 am – 10:00 am

Coffee Break

10:00 am – 10:30 am

China's Agrifiber Supply

Gary D. Gall, President, World BioFibre Technology, Inc., Unionville, ON, Canada

10:30 am – 11:00 am

Meeting China's Fiber Demand: What is the Supply (Legal and Illegal)? What is the Potential Role of International Sanctions?

Gary Bull, Professor, Faculty of Forestry, University of British Columbia, Vancouver, BC, Canada, and *Xiufang Sun*, Market Analyst, Forest-Trends, Beijing, China

11:00 am – 11:30 am

How Will Demand and Supply Be Balanced Through 2020?

Jens-Peter Barynin, Senior Economist, Paperloop/RISI, Bedford, MA, USA

11:30 am – 12:00 noon

Questions, Answers, and Discussion

12:00 noon – 1:30 pm

Luncheon

Session IV: China's Competitive Structure

Moderator: Catalino Blanche, National Program Leader, Natural Resources & Environment, USDA Cooperative State, Research, Education, and Extension Service, Washington, DC, USA

1:30 pm – 2:00 pm

Impacts of China on the Global Value (Supply) Chain: The Secondary Wood Sector

David H. Cohen, Professor, Department of Wood Science, University of British Columbia, Vancouver, BC, Canada

2:00 pm – 2:30 pm

How Long Will Low Labor Costs Provide a Competitive Edge?

Robert G. Flynn, Director of Consulting Services, Wood Resources International (WRI), Tacoma, WA, USA

2:30 pm – 3:00 pm

Why Has China Become the Major Furniture Producing Nation?

Arthur G. Raymond, Jr., President, Arthur G. Raymond Associates, Raleigh, NC, USA

3:00 – 3:30 pm

Refreshment Break

3:30 pm – 4:00 pm

China's Government Policy: Support and Subsidies

Paul Boardman, Director, American Forest & Paper Association (AF&PA) China Program, Shanghai, China

4:00 pm – 4:30 pm

China's Competitiveness: Comparative Advantage and Costs in Primary and Secondary Wood Products and in Export Markets

Russell E. Taylor, President, International WOOD Markets Group, Vancouver, BC, Canada

4:30 pm – 5:00 pm

Questions, Answers, and Discussion

FRIDAY, JANUARY 20, 2006

Session V: Opportunities or Threats? Trade and Investment in China's Forest Products Markets

Moderator: Don G. Roberts, Managing Director, CIBC World Markets, Inc., Ottawa, ON, Canada

8:00 am – 8:30 am

A Major Growth Opportunity? China's Markets for Imported Wood Products

Dali Zhang, President Jaakko Payry Consulting (Shanghai) Co., Ltd., Shanghai, China

8:30 am – 9:00 am

Opportunities for North American Producers of Primary and Secondary Wood Products in China

Speaker to be announced

9:00 am – 9:30 am

Will China's Forest Products Exports to Global Markets Continue to Grow?

Mike Jahraus, Partner, International WOOD Markets Group, Vancouver, BC, Canada

9:30 am – 10:00 am

Coffee Break

10:00 am – 10:30 am

How Much Risk? Investment Strategies for China

Allen T.Y. Chan, Chairman and Chief Executive Officer, Sino-Forest Corporation, Hong Kong, China

10:30 am – 11:00 am

Partnering in China: Case Studies

Xu Fang, Technical Director, American Forest & Paper Association (AF&PA), Shanghai, China

11:00 am – 11:20 am

Questions, Answers, and Discussion

CONFERENCE WRAP-UP

11:20 am – 12:00 noon

Balancing Demand and Supply
Panel Discussion; Questions and Answers and General Discussion

POSTER PRESENTATIONS

The following poster presentations have been scheduled as of September 16, 2005. Poster presentation submissions will be considered for acceptance up to December 1, 2005. If you believe you have technical materials suitable for a poster presentation (no commercial materials accepted), please contact the Forest Products Society at 608-231-1361, ext. 208 or conferences@forestprod.org. You may also submit your request for a poster presentation on line at <http://www.forestprod.org/internationaltrade06posterform.html>.

ECONOMIC TRANSITION AND DEMAND PATTERN: CHINA'S PAPER AND PAPERBOARD INDUSTRY

Haizheng Li, Associate Professor, Georgia Institute of Technology, School of Economics, Atlanta, GA, USA

UNDERSTANDING CHINESE LUMBER MARKETS

Lew McCreery, Forest Products Technologist, USDA Forest Service, Morgantown, WV, USA

CHINA'S TIMBER MARKETS: OVERVIEW AND PROJECTION

Rnsheng Yin, Research Associate, Department of Forestry, Michigan State University, East Lansing, MI, USA, and **Catalino Blanche**, National Program Leader, Natural Resources & Environment, USDA Cooperative State, Research, Education, and Extension Service, Washington, DC, USA

AN OVERVIEW OF THE STATUS OF GLOBAL TRADE IN CERTIFIED TROPICAL PLYWOOD

Pablo Crespell, Graduate Research Assistant, Department of Wood Science and Engineering, Oregon State University, Corvallis, OR, USA, **Christopher Knowles**, Graduate Research Assistant, Department of Wood Science and Engineering, Oregon State University, Corvallis, OR, USA, **Xiaochi Cao**, Research Assistant, University of Washington, CINTRAFOR, Seattle, WA, USA, and **Eric Hansen**, Associate Professor, Department of Wood Science and Engineering, Oregon State University, Corvallis, OR, USA

INTERCULTURAL COMMUNICATION IN THE FOREST PRODUCTS BUSINESS IN CHINA: A CASE STUDY

Toshiaki Owari, Assistant Professor, Hokkaido University, Sapporo, Japan

**EARLY BIRD DISCOUNT
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and save \$200 US (\$250 CDN).**

**CONFERENCE
HOTLINE**

**FOREST
PRODUCTS SOCIETY**

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Phone: 608-231-1361, ext. 208
Fax: 608-231-2152

E-mail:
conferences@forestprod.org
Web: <http://www.forestprod.org>



REGISTRATION

To register for the conference, please complete the registration form and mail or fax it to the Forest Products Society, or you may register by phone using 608-231-1361, ext. 208.

An on site registration desk will be set up at the Westin Bayshore Resort & Marina. Registration desk hours on site will be:

Tuesday, January 17	3:00 pm–7:00 pm
Wednesday, January 18	7:00 am–5:00 pm
Thursday, January 19.....	7:00 am–5:00 pm
Friday, January 20	7:00 am–12:00 noon

The conference fee includes conference materials, three continental breakfasts, two luncheons, one reception, and five coffee breaks. A fully edited and typeset proceedings of the conference presentations will be developed after the conference and made available to attendees at no charge.

CANCELLATION

Refunds for cancellations will be given if requested by mail, phone, or fax. A charge will be made for late cancellations: within 2 weeks of the opening day of the conference, 15% of the registration fee; within 1 week, 30% of the registration fee. No refunds will be given on no-shows or cancellations made less than 48 hours prior to the opening day of the conference.

CONFERENCE LOCATION

Majestic mountains, sparkling ocean, rainforests, and beautiful foliage in all four seasons of the year are some of the elements that make Vancouver one of the most beautiful cities in the world. Canada is known for its people's friendly nature, and Vancouver's citizens take great pride in welcoming guests to their clean, safe city - day or night, all year round. Vancouver was voted the "Best City in the Americas" for 2004 by Condé Nast Traveler magazine, based on the categories of ambience, friendliness, culture and sites, restaurants, lodging, and shopping. This is just one of the city's numerous awards and accolades that clearly demonstrate the many reasons to visit Vancouver! The Vancouver International Airport serves over 15 million passengers, and has repeatedly been rated as one of the top 10 airports in the world! Serving more than 40 airlines and operating 17 International and 22 US scheduled flights a day, there are limitless options in flying to Vancouver.

HOTEL INFORMATION

Registrants are responsible for making their own hotel reservations. A block of rooms has been reserved at the Westin Bayshore Resort & Marina at a special conference rate of \$139.00 CDN + tax for City View (single or double occupancy) or \$159.00 + tax for Harbour View (single or double occupancy). The room block will be held through December 28, 2005. After December 28 remaining rooms in the block will be released for sale to the general public, and attendees cannot be guaranteed the conference rate or room availability after this date.

Note: The special low group rates offered by the Westin Bayshore for this conference are also available to registrants 3 days prior and 3 days after the January 18-20 meeting dates, which will enable you to come early and/or stay late and enjoy the great city of Vancouver and its surroundings.

The hotel reservation form should be completed and mailed or sent by fax directly to the Westin Bayshore. For telephone reservations, phone 1-800-937-8461 or 1-604-682-3377, or you may fax your reservation to 604-691-6980. In order to receive the special conference rate, be sure to state that you are registering for the "Forest Products Society" International Trade Conference. You may also make your room reservation via e-mail: bayshorereservations@westin.com.

WESTIN BAYSHORE RESORT & MARINA

All events related to the conference will take place at the Westin Bayshore Resort & Marina. This premier resort, which recently received a \$55 million renovation, is located along prestigious Coal Harbour and a short walk from Stanley Park, North America's largest and arguably most beautiful urban park. The scenic 20 kilometer Seawall that encircles Stanley Park (and connects to the Resort) is perfect for jogging, biking, or leisurely strolls. Every room features Westin's signature Heavenly Bed® for unbelievable comfort. All rooms also include high-speed Internet (wireless high-speed optional), and floor-to-ceiling sliding patio doors that maximize striking city or harbour views. Each room also has adjustable climate control, a hair dryer, a coffee maker with complimentary Starbucks coffee, a mini bar, an iron and ironing board, and a 27" television with remote control. The resort is only 5 minutes from the heart of downtown, shopping centers, and numerous fine restaurants. A complimentary shuttle departs every 30 minutes.



Courtesy Tourism Canada



REGISTRATION FORM

China's Boom: Implications for Investment and Trade in Forest Products and Forestry
JANUARY 18-20, 2006

Mail to: Forest Products Society
2801 Marshall Court
Madison, WI 53705-2295 USA
Phone: 608-231-1361, ext. 208 Fax: 608-231-2152
E-mail: conferences@forestprod.org http://www.forestprod.org



Mr.
 Mrs. _____ Preferred first name for badge _____
 Ms. First Name _____ Last Name (Surname) _____
 Dr.

Job Title _____

Company/Organization _____

Mailing Address: Home Business Street/P.O. _____

City _____ State/Province/Country _____ Zip/Postal Code _____

Phone _____ Fax _____ E-mail _____

REGISTRATION FEES (please check box and write amount)

- FPS Member (register before Jan 4, 2006 and save \$200 US) \$795 US \$990 CDN _____
 Two or more FPS member registrants from the same company/organization* \$695 US \$865 CDN/ea _____
 Nonmember (register before Jan 4, 2006 and save \$200 US) \$995 US \$1240 CDN _____
 Two or more nonmember registrants from the same company/organization* \$895 US \$1115 CDN/ea _____
 Student (full time, ID required) \$195 US \$240 CDN _____
 Tabletop display \$575 US \$715 CDN _____
 For all registrations received after Jan 4, 2006 add \$200 US \$250 CDN _____
TOTAL \$ _____

SPECIAL NEEDS If you have any special needs as a conference attendee, such as a special diet, or needs related to sight, hearing, or physical mobility, please attach a brief description of these needs to your registration form. Early notification will enable us to more efficiently accommodate your needs.

* Applies only to personnel from the same location of the same organization or company. To receive the multi-person discount, please copy this registration form and send in the multiple registrations all at the same time.

MY EMPLOYMENT AREA IS: Architect Association
 Consulting/Technical Education/Consulting
 Education/Extension Engineer Government
 Mfr. of Wood-Based Product Publisher Research
 Retired Student Supplier Other

METHOD OF PAYMENT

Payment in U.S. or Canadian funds or purchase order must accompany registration form. Make checks payable to the Forest Products Society. You may order through your VISA, MasterCard, Discover, or American Express by supplying the information requested below:

Please bill my: VISA MasterCard
 Discover American Express

Card No. _____

Expiration Date _____

Cardholder's Name _____

HOTEL RESERVATION FORM

(Do not mail to the Forest Products Society)

Group: Forest Products Society International Trade Conference

Group rates quoted below will be offered 3 days prior and 3 days after the January 18-20 meeting dates

Mail to: Westin Bayshore Resort & Marina
1601 Bayshore Drive
Vancouver, BC V6G 2V4 Canada

Reservations: 800-937-8461 or 604-682-3377

Fax: 604-691-6980

Email: bayshorereservations@westin.com



All room rates quoted above are exclusive of applicable provincial (10%) and federal (7%) taxes. The room block will be held through December 28, 2005. After December 28, remaining rooms in the block will be released for sale to the general public, and attendees cannot be guaranteed the group rate or room availability after this date. All reservation requests must be accompanied by a first night's room deposit + tax, or be guaranteed with one of the following major credit cards: American Express, Diners Club, MasterCard, VISA, JCB, or Discover. The hotel will not hold reservations unless guaranteed by one of these methods. Cancellations must be received 24 hours prior to the scheduled date of arrival or the deposit will be forfeited. In order to receive the group rate, be sure to state that you are with the 2006 Forest Products Society International Trade Conference.

Arrival Date: _____ Departure Date: _____

Name: _____

Address: _____

City: _____ State or Prov/Country: _____ Zip/Postal Code: _____

Phone: _____ Email: _____

Room Type: Smoking Non-smoking

- \$139 CDN City View (Single or Double Occupancy) \$159 CDN Harbour View Deluxe Queen (Single or Double Occupancy)
 \$209 CDN Junior Suite (Single or Double Occupancy) \$239 CDN Lanai Suite (Single or Double Occupancy)
 \$269 CDN Tower Suite (Single or Double Occupancy) \$279 CDN Executive Suite (Single or Double Occupancy)
 \$314 CDN Deluxe Tower Suite (Single or Double Occupancy) Additional people in room \$30 CDN/person

CHECK-IN TIME is 4:00 pm. CHECK-OUT TIME is 12:00 noon.

All reservation requests must be accompanied by a first night's room deposit + tax, or be guaranteed with a major credit card. Please check one of the following.

Please find my check enclosed. Amount enclosed: \$ _____

Please bill my credit card: Card Type: VISA MasterCard American Express Discover

Card Number _____ Expiration Date _____

Cardholder's Name _____